

Investigation Report – Interactive gambling – Quick Codes - GINV-2022-00057

| **Summary** |  |
| --- | --- |
| **Entity involved in the service** | Hillside (Australia New Media) Pty Limited |
| **Name of service** | bet365 |
| **Date service was accessed**  | The service has been reviewed at different times from September 2022 to September 2023. |
| **URL**  | [www.bet365.com.au](http://www.bet365.com.au)  |
| **Relevant legislation** | *Interactive Gambling Act 2001* |
| **Date finalised** | 19 October 2023 |
| **Findings** | * Hillside (Australia New Media) Pty Limited has contravened subsection 15(2A) of the *Interactive Gambling Act 2001* by the provision of a prohibited interactive gambling service to customers in Australia, in the form of the in-play betting service using Quick Codes, available via its bet365 service.
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**Background**

1. On 29 June 2022, the ACMA received a complaint from an Australian resident, made under section 16 of the IGA, about the use of Fast (or Quick) Codes by licensed wagering services. Pursuant to this complaint, the ACMA decided to commence an investigation on 30 September 2022, under section 21 of the IGA, into whether the use of Quick Codes by the bet365 wagering service, is compliant with the in-play betting prohibitions in the IGA.

**The service and provider**

1. The ACMA investigated the in-play betting service using Quick Codes (the **Quick Code service**) that was provided as part of the wagering service:
* bet365 provided by Hillside (Australia New Media) Pty Limited (Hillside), available at the website [www.bet365.com.au](http://www.bet365.com.au), operating under a licence issued by the Northern Territory Racing Commission.
1. The provider and licensing arrangements of this service are not in contention.

Key provisions of the IGA

1. Extracts of the key provisions of the IGA are provided at **Attachment A**.

Reasons for decision

1. To assess the Quick Code service being provided by Hillside and determine whether it was provided in contravention of subsection 15(2A) of the IGA, the ACMA considered the following questions:
* How does the Quick Code service work for the bet365 service?
* Is the Quick Code service a prohibited interactive gambling service as defined in subsection 5(1) of the IGA?
* Is the Quick Code service exempted under subsection 5(3) of the IGA?
* Does the Quick Code service have an Australian-customer link?
1. To answer the first 3 questions, staff considered the functionality of the Quick Code service and the information provided by Hillside.
2. The answer to the fourth question is not in contention – the bet365 service, including the Quick Code service, has an Australian-customer link as customers of this service are physically present in Australia (section 8).

**How does the Quick Code service work for the bet365 service?**

1. Based on information provided by Hillside and the review of the bet365 service by ACMA staff, the ACMA’s understanding about how the Quick Code service works is as follows:
* The customer logs into their account with the bet365 service. The customer then uses the bet365 service available on their website or App, to select the in-play bet (either a single or multiple legs) and a pop-up is displayed with a Quick Code, prompting the customer to call the Telebet customer service team (operator). Example pop-up is below. The customer may press the ‘Call’ button which would trigger an attempt to call the operator. Only the customer’s account details would be conveyed to the operator and no betting information.
* When the customer calls the operator, they are required to identify themselves, provide the Quick Code of their selection (such as ‘2NFK’) (or they may also describe their selection). The Quick code enables the operator to identify the event, bet type and bet selection in their system. The ACMA understands that the Quick Code only encapsulates these 3 items of information.
* The operator reads back to the customer the relevant details of the bet which is incorporated in the Quick Code (event, bet type and bet selection) and the odds.
* The operator then asks the customer for the stake (bet amount).
* The operator then reads back the bet amount as well as the current odds relevant to the customer’s bet selection (including any changes) and then asks the customer to confirm the bet.
* Once the customer confirms, the operator submits the bet in bet365’s system.
1. The ACMA understands that bet365 commenced providing the Quick Code service on its desktop and mobile applications on 27 February 2017. The core functionality of the Quick Codes process has remained the same, other than minor styling differences and a global system change (within the bet365 group) on 14 March 2022 which meant that customers had to be logged in to generate a Quick Code.

 

**Is the Quick Code service a prohibited interactive gambling service as defined in subsection 5(1) of the IGA?**

1. The key elements of a prohibited interactive gambling service are that:
* It is a gambling service as defined in section 4 of the IGA.
* It is provided in the course of carrying on a business (see paragraph 5(1)(a) of the IGA).
* It is provided to customers using certain services, including an internet carriage service (see subparagraph 5(1)(b)(i)) and/or any other listed carriage service (see subparagraph 5(1)(b)(ii)).
* It is not an exempted service listed in subsection 5(3) of the IGA.
1. The Quick Code service satisfies the first 3 key elements of a prohibited interactive gambling service above, as:
* It is a gambling service for the placing, making, receiving or acceptance of bets.
* Is provided in the course of carrying on a business, as evidenced by the provision of the service to the public, with an apparent view to making a profit (evidenced by the requirement to deposit funds as a condition of participation).
* It is provided to customers using an internet carriage service and/or any other listed carriage service, as evidenced by the fact that the service is accessed using a combination of both an internet and telephone connection.

**Is the Quick Code service exempted under subsection 5(3) of the IGA?**

1. Certain kinds of services, specified in subsection 5(3) of the IGA, are exempted from the definition of prohibited interactive gambling service. Exemptions that are relevant to this investigation are considered below.

**Excluded wagering service**

1. An ‘excluded wagering service’, as defined in section 8A of the IGA, is not a prohibited interactive gambling service (see paragraph 5(3)(aa)). This includes wagering services for betting on, or on a series of, sporting events (paragraph 8A(3)(a)).
2. However, a wagering service for sporting events only satisfies the definition of an excluded wagering service to the extent that it is not an ‘in-play betting service’ (paragraph 8A(3)(b)).
3. Section 10B of the IGA provides that a gambling service is an ***in-play betting service***to the extent to which:
* The service relates to betting on the outcome of a sporting event, where the bets are placed, made, received or accepted after the beginning of the event; or
* The service relates to betting on a contingency that may or may not happen in the course of a sporting event, where the bets are placed, made, received or accepted after the beginning of the event.
1. The Quick Code service is not an ‘excluded wagering service’ for the purposes of the IGA because it allows for in-play betting on sporting events and other events or contingencies.

**Telephone betting service**

*Wholly by way of voice calls*

1. A ‘telephone betting service’, as defined in section 8AA, is not a prohibited interactive gambling service (see paragraph 5(3)(a)). A telephone betting service must be provided on the basis that ‘dealings’ with customers are ‘wholly by way of voice calls using a carriage service’ (paragraph 8AA(1)(a)).
2. Subsection 8AA(3) of the IGA provides that a ***voice call*** means a voice call (within the ordinary meaning of that expression) the content of which consists wholly of spoken conversation between individuals (or the equivalent as required for a disabled customer) and as set out in subsections 8AA(4)-(7), does not involve a recorded or synthetic voice or tone signals in the service.
3. The ACMA considers that based on the information provided by Hillside, the Quick Code service involves a voice call that satisfies this definition.

*Requirements of subsection 8AA(8) of the IGA for a telephone betting service*

1. However, this provision must be read in conjunction with subsection 8AA(8) which was inserted into the IGA by the *Interactive Gambling Amendment Act* *2017* (the **Amending Act**):

(8) Despite subsection (1), if a gambling service is provided on the basis that any or all of the following information can be provided by a customer otherwise than by way of a voice call:

(a) a selection of a bet;

(b) a selection of a bet type;

(c) a nomination of a bet amount;

(d) a confirmation of a bet;

(e) information of a kind determined under subsection (9);

the service is not a telephone betting service for the purposes of this Act.

1. Subsection 8AA(9) provides that "[t]he Minister may, by legislative instrument, determine one or more kinds of information for the purposes of paragraph (8)(e)”. There is currently no instrument made under this provision.
2. The ACMA considers that the substance of the bet (being the information set out in subsection 8AA(8)) are the dealings with the customer that are required to be wholly by way of voice call, rather than every step a customer might take in the process of placing a live bet, such as any prior engagement with an operator’s website or App.
3. As set out above, the Quick Code service, generally requires the customer to select the following elements of the live bet, using the wagering operator’s website or App, prior to initiating the voice call:
* Event (for example NRL match Team A v Team B).
* Bet type (for example winner of the match).
* Bet selection.
1. The customer is provided with a Quick Code (by a pop-up) which encapsulates this information. The customer then quotes this Quick Code during the voice call.
2. Two of the three elements of the live bet above cover information that must be ‘provided by a customer’ according to subsection 8AA(8), by way of voice call, in order for this to meet the requirement to be a telephone betting service (the bet type (paragraph 8AA(8)(b)) and bet selection (paragraph 8AA(8)(a)). The intention of this provision, as stated in the Explanatory Memorandum for the *Interactive Gambling Amendment Bill 2016* (**EM**),[[1]](#footnote-2) is:

… to ensure that all information relating to the substance of a particular bet being placed must be conveyed by the customer by way of a voice call. For example, a service which allows the customer to provide to the service provider electronically any or all of the specified details necessary to place a bet and be provided with a generated code which they can quote to a phone operator in order to expedite or finalise the service would not be a telephone betting service. However, this is not intended to prevent customers from providing their customer or account number electronically prior to the call being placed, or codes or shorthand being provided to customers, for example, on websites, that allow them to conveniently identify the event (e.g. an NRL match) they wish to place a bet on. (**Relevant EM passage**).

1. It is not in contention that the customer provides the bet amount and confirmation of the bet, wholly by way of a voice call.

*Customer quotes the Quick Code*

1. The customer quoting a Quick Code to a representative of the wagering operator, an individual, during the voice call, satisfies the requirement for a telephone betting service that the customer provide the bet and bet type information wholly by way of a voice call. But this is only where the Quick Code is ultimately a shorthand reference for the event, bet type and bet selection and remains generic and the same for all customers (see Relevant EM passage).
2. Where the Quick Code is customer-specific, this indicates that the Quick Code is generated based on specific information about the bet or bet type being inputted by the customer prior to and outside of the subsequent phone call. In this scenario the Quick Code is no longer just a generic shorthand reference that remains the same for all customers.
3. Based on the information provided, the ACMA understands that Hillside generates Quick Codes as follows:
* Its systems generate a Quick Code when a customer makes an in-play selection via the bet365 website or App for either a single bet or the first leg of a multiple bet. Customers can share a Quick Code, if desired, presumably outside of the bet365 platform and when quoted to a telephone advisor would be presented with the same selections (provided that the Quick Code remains active). However, it appears that if 2 different customers chose the same event/bet type/bet selection from within the bet365 platform, they would create different Quick Codes to encapsulate these same in-play bets.
1. The ACMA considers that the generation of Quick Codes is customer-specific, as the code appears to be individually generated for a customer. It appears the same Quick Code is only available to another customer if specifically shared with them, presumably outside of the bet365 platform, meaning potentially 2 different customers could create a different Quick Code for the same event/bet type/bet selection. bet365 also provides Quick Codes for multiple bets which are likely to be individualistic and built specifically for a customer.
2. Consequently, the ACMA considers that where the customer is quoting the Quick Code as part of these in-play betting services, this is not sufficient to satisfy the requirement of being a telephone betting service. This is because the customer is not providing this information wholly by way of a voice call, rather the customer is providing this information via the service’s web interface or App (subsection 8AA(8)).
3. If, in the alternative, these Quick Codes had been pre-set, independent of customer selection, then they may have been considered generic codes. In this instance, using such generic Quick Codes may satisfy the requirement that the customer is providing this information wholly by way of voice calls. For example, if Quick Codes were generated and assigned to each possible permutation of live bets (event, bet type and bet selection) prior to the events commencing and independent of customer selection (for both live bets with single and multiple legs).
4. The ACMA considers that as the Quick Codes service is customer-specific rather than generic, it is not a ‘telephone betting service’ for the purposes of the IGA.

**Conclusion**

1. The ACMA considers that the Quick Codes service is not an excluded wagering service or telephone betting service for the purpose of the IGA and is therefore a prohibited interactive gambling service.

**Hillside Submissions**

1. Hillside has submitted that the bet365 Quick Code service is a 'telephone betting service’, and that the prohibition on in-play betting on sporting events, does not apply.
2. In particular, Hillside has submitted that:
* All dealings are wholly by way of a voice call as the customer is not providing any details of the bet to the operator until they speak to them including the Quick Code.
* The Quick Code mechanism is in line with the description of a permitted mechanism as set out in the EM regarding ‘codes or shorthand being provided to customers … that allow them to conveniently identify the event … they wish to place a bet on’, which is a practice utilised by many Australian corporate bookmakers.
1. The ACMA has considered Hillside’s submissions but is not persuaded by them for the reasons set out above.

**Decision**

* Hillside has contravened subsection 15(2A) of the *Interactive Gambling Act 2001* by the provision of a prohibited interactive gambling service to customers in Australia, in the form of the in-play betting service using Quick Codes, available via its bet365 service.

**Attachment A**

Key provisions of the IGA

4 Definitions

***gambling* *service*** means:

1. a service for the placing, making, receiving or acceptance of bets; or
2. a service the sole or dominant purpose of which is to introduce individuals who wish to make or place bets to individuals who are willing to receive or accept those bets; or
3. a service for the conduct of a lottery; or
4. a service for the supply of lottery tickets; or
5. a service for the conduct of a game, where:
	* 1. the game is played for money or anything or else of value; and
		2. the game is a game of chance or of mixed chance and skill; and
		3. a customer of the service gives or agrees to give consideration to play or enter the game; or
6. a gambling service (within the ordinary meaning of that expression) that is not covered by any of the above paragraphs.

5 Prohibited interactive gambling services

1. For the purposes of this Act, a ***prohibited interactive gambling service*** is a gambling service, where:
	1. the service is provided in the course of carrying on a business; and
	2. the service is provided to customers using any of the following:
		1. an internet carriage service;
		2. any other listed carriage service;
		3. a broadcasting service;
		4. any other content service;
		5. a datacasting service

 Note: This definition relates to the offence provisions and civil penalty provisions set out in section 15 and Part 7A.

1. Subsection (1) has effect subject to subsection (3).

*Excluded services*

1. For the purposes of this Act, none of the following services is a ***prohibited interactive gambling service***:
	1. a telephone betting service;

(aa) an excluded wagering service (see section 8A);

(ab) an excluded gaming service (see section 8B);

(aba) a place-based betting service (see section 8BA);

(ac) a service that has a designated broadcasting link (see section 8C);

(ad) a service that has a designated datacasting link (see section 8C);

(ae) an excluded lottery service (see section 8D);

* 1. a service to the extent to which it relates to the entering into of contracts that are financial products within the meaning of Chapter 7 of the *Corporations Act 2001*;

(ba) a wholesale gambling service;

(bb) a trade promotion gambling service (see section 8BB);

* 1. an exempt service (see section 10).

**8 Australian‑customer link**

For the purposes of this Act, a gambling service has an Australian‑customer link if, and only if, any or all of the customers of the service are physically present in Australia.

**8AA Telephone betting service**

(1) For the purposes of this Act, a ***telephone betting service*** is a gambling service, where:

 (a) the service is provided on the basis that dealings with customers are wholly by way of voice calls made using a carriage service; and

 (aa) the service does not relate to betting on the outcome of a lottery; and

 (ab) the service does not relate to betting on a contingency that may or may not happen in the course of the conduct of a lottery; and

 (b) the conditions (if any) determined under subsection (2) have been satisfied.

(2) The Minister may, by legislative instrument, determine one or more conditions for the purposes of paragraph (1)(b).

(3) For the purposes of this section, ***voice call*** means:

 (a) a voice call (within the ordinary meaning of that expression) the content of which consists wholly of a spoken conversation between individuals; or

 (b) if a call covered by paragraph (a) is not practical for a particular customer with a disability (for example, because the customer has a hearing impairment)—a call that is equivalent to a call covered by that paragraph.

(4) The following are examples of calls that are not covered by paragraph (3)(a):

 (a) a call the content of which includes a recorded or synthetic voice;

 (b) a call the content of which includes one or more tone signals.

(5) Paragraph (3)(a) and subsection (4) have effect subject to subsections (6) and (7).

(6) For the purposes of this section, in determining whether a call is covered by paragraph (3)(a), disregard any recorded or synthetic voice used for either or both of the following purposes:

 (a) call waiting;

 (b) a menu system for transferring callers to an extension.

(7) For the purposes of this section, in determining whether a call is covered by paragraph (3)(a), disregard any tone signal used for the sole purpose of a menu system for transferring callers to an extension.

(8) Despite subsection (1), if a gambling service is provided on the basis that any or all of the following information can be provided by a customer otherwise than by way of a voice call:

 (a) a selection of a bet;

 (b) a selection of a bet type;

 (c) a nomination of a bet amount;

 (d) a confirmation of a bet;

 (e) information of a kind determined under subsection (9);

the service is not a ***telephone betting service*** for the purposes of this Act.

(9) The Minister may, by legislative instrument, determine one or more kinds of information for the purposes of paragraph (8)(e).

**8A Excluded wagering service**

*Racing*

…..

*Sporting events*

(3) For the purposes of this Act, a service is an ***excluded wagering service***:

 (a) to the extent to which the service relates to betting on, or on a series of, sporting events; and

 (b) to the extent to which the service is not an in‑play betting service;

so long as the other conditions (if any) determined under subsection (4) have been satisfied.

(4) The Minister may, by legislative instrument, determine one or more conditions for the purposes of subsection (3).

*Other events or contingencies*

(5) For the purposes of this Act, a service is an ***excluded wagering service***:

 (a) to the extent to which the service relates to betting on:

 (i) an event; or

 (ii) a series of events; or

 (iii) a contingency;

 that is not covered by subsection (1) or (3); and

 (b) to the extent to which the service is not an in‑play betting service; and

 (c) to the extent to which the service is not covered by any of the following subparagraphs:

 (i) a service for the conduct of a scratch lottery or other instant lottery;

 (ii) a service for the supply of tickets in a scratch lottery or other instant lottery;

 (iii) a service relating to betting on the outcome of a lottery;

 (iiia) a service relating to betting on a contingency that may or may not happen in the course of the conduct of a lottery;

 (iv) a service for the conduct of a game covered by paragraph (e) of the definition of ***gambling service*** in section 4;

 (v) a service relating to betting on the outcome of a game of chance or of mixed chance and skill;

so long as the other conditions (if any) determined under subsection (6) have been satisfied.

(6) The Minister may, by legislative instrument, determine one or more conditions for the purposes of subsection (5).

(7) For the purposes of paragraph (5)(a):

 (a) assume that no conditions have been determined under subsection (2) or (4); and

 (b) disregard paragraph (3)(b).

10B  In-play betting service

For the purposes of this Act, a gambling service is an **in-play betting service** to the extent which:

* 1. the service relates to betting on the outcome of a sporting event, where the bets are placed, made, received or accepted after the beginning of an event; or
	2. service relates to betting on a contingency that may or may not happen in the course of a sporting event, where the bets are placed, made, received or accepted after the beginning of an event.

15 Prohibited interactive gambling services not to be provided to customers in Australia

….

(2A) A person must not provide a prohibited interactive gambling service that has an Australian‑customer link (see section 8).

Civil penalty: 7,500 penalty units.

(3)  Subsections (1) and (2A) do not apply if the person:

      (a)  did not know; and

      (b)  could not, with reasonable diligence, have ascertained;

that the service had an Australian‑customer link.

Note:          In the case of proceedings for an offence against subsection (1), the defendant bears an evidential burden in relation to the matters in subsection (3) (see subsection 13.3(3) of the *Criminal Code*).

…

1. See EM, p 51-52*.* [↑](#footnote-ref-2)